

# Australia's North Asian FTAs and seafood exports

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### THE NORTH ASIA TRIFECTA

- Korea
  - crucial in catching up to US, EU, Chile
- Japan
  - longstanding reliable huge market
  - but very high tariffs
  - first mover advantage
- China
  - potential
- India
  - potential

#### WHAT CAN FTAS DO - WHAT CAN'T THEY?

- Broad agreements covering investment, services etc
  - But for exporters getting rid of tariffs.
- Change perceptions
- Can't fix product-specific technical issues
  - but do build in extra mechanisms to address problems

#### GETTING THE FTAS INTO FORCE

- Conclusion / announcement
- Translation
- Legal Scrub
- Signature
- Domestic processes
  - Joint Standing Committee on Treaties
  - Any other committees
  - Any required legislation
  - Royal Assent
- Exchange of notes
- Race to get two cuts

- KAFTA: 20% tariff on fresh eliminated in 6 years, 20% tariff on preserved eliminated over 2 years
- JAEPA: 7% tariff on fresh / frozen / smoked eliminated immediately, 9.6% tariff on preserved eliminated immediately
- ChAFTA: 14% tariff on fresh / chilled oysters eliminated over 4 years, 5% tariff on preserved eliminated immediately

#### SOUTHERN BLUEFIN TUNA

- KAFTA: 20% tariff on fresh or chilled eliminated immediately; 10% tariff on frozen eliminated within 2 years
- JAEPA: 3.5% tariff on chilled / frozen eliminated within 10 years
- China FTA: 12% tariffs on chilled or frozen SBT eliminated in 4 years

- KAFTA: 20% tariff on fresh / chilled prawns eliminated in 6 years; 20% tariff on frozen prawns eliminated within 4 – 9 years;
- JAEPA: tariffs eliminated on EIF
- China FTA: 15% tariff on fresh / chilled prawns eliminated in 4 years; 5% tariff on frozen prawns eliminated on EIF; tariffs of 5-8% on frozen shelled prawns will be eliminated in 4 years.

#### ROCK LOBSTER

- KAFTA: 20% tariff on rock lobsters eliminated within 2 years;
- JAEPA: tariffs on rock lobsters eliminated on EIF
- China FTA: 15% tariff on rock lobster (not frozen) eliminated in 4 years; 10% tariff on frozen rock lobster eliminated in 4 years.

- KAFTA: fresh abalone excluded, 20% tariff on preserved abalone eliminated within 6 years
- JAEPA: 7% tariffs on abalone (fresh / chilled and frozen) eliminated on EIF
- China FTA: 14% tariff on live, fresh or chilled abalone eliminated in 4 years; 10% tariff on dried, salted or frozen abalone eliminated within 4 years.



Come and talk to us



#### Australian Government

**Department of Foreign Affairs and Trade** 

## Thank you

**Questions?**